



# Gold mining: another way to benefit from gold's rise



Charles-Edouard Bilbault Global Equities Portfolio Manager

Against a backdrop of heightened geopolitical tensions, gold has a strong appeal for investors. Does this dynamic also benefit mining companies? Charles-Edouard Bilbault, portfolio manager of R-co Thematic Gold Mining, shares his outlook.

Gold exceeded \$2,500 an ounce at the end of August, up 20% since the start of the year. What are the factors behind this price surge?

Charles-Edouard Bilbault: In the current geopolitical climate, marked by ongoing conflicts in Eastern Europe and the Middle East, gold is fully playing its role as a safe-haven asset. In addition, the massive acquisition of gold by certain central banks, notably the Chinese central bank, is significantly fueling this price rise: in order to reduce their dependence on the dollar and secure a safe-haven asset in the face of an uncertain geopolitical context, central banks have been acquiring more than 1,000 tons per year since 2022<sup>1</sup> (representing around 25% of global demand), more than double the historical average. However, despite the return of gold prices to all-time highs, the major mining companies are failing to attract investor interest (+38% for the price of gold since January 2023 versus +30% for the gold mining index)<sup>2</sup>. This underperformance is mainly due to the rising costs of energy, materials and labour, all of which are essential for metal extraction. These rising costs, driven by the inflationary environment, have eroded profitability, making these

companies less attractive to investors than direct exposure to physical gold.

## In this context, what opportunities do you see?

C-E.B.: The consolidation of the sector offers interesting prospects. Mining exploration takes a long time: it can take up to fifteen years from the discovery of a deposit to the start of production. Given current valuations, it is often more profitable for a gold company to acquire a competitor than to develop a new mine. The industry is still highly fragmented, with many medium-sized companies owning a single asset. This opens the door to acquisitions in what are known as "mining districts", i.e. neighboring mines which, by grouping together under a single flag, enable economies of scale and greater operational efficiency. It is highly likely that this trend towards concentration will continue and even intensify in the years to come. Finally, with production costs stabilizing after the post-Covid inflationary episode - when wages, energy and consumables prices rose sharply - mines offer the prospect of improved operating margins. The leverage effect of higher gold prices should contribute fully to this. With this acceleration in margins, part of the cash generated should be reallocated to shareholders.

# How is the R-co Thematic Gold Mining fund positioned to take advantage of these trends?

*C-E.B.*: R-co Thematic Gold Mining is mainly invested in major gold mining companies. What sets this fund apart, however, is the diversification of its allocation. We also invest in diversified mining companies active in the extraction of materials associated with the energy transition, such as copper, nickel and lithium. These raw materials should benefit from strong growth in demand, as they are used in many key elements of the energy transition (solar panels, wind turbines, electric vehicles, etc.). Moreover, some of these metals behave "counter-cyclically" to gold, enabling us to cope with a wide variety of macroeconomic environments. Another differentiating feature of the fund is its ability to invest in exploration companies whose valuations will strengthen as they develop, from obtaining permits to entering production. This positioning enables us to take advantage of the consolidation trend in the sector and strategic investments by the major players. Lastly, R-co Thematic Gold Mining remains mainly invested in gold mines, offering significant exposure to gold price fluctuations. Indeed, R-co Thematic Gold Mining enables us to benefit more widely from operating leverage, i.e. the ability of mining companies to increase their margins in an environment of rising gold prices.



### *Learn more about the fund(s)*

R-co Gold Mining



Check this document on our website





<sup>[1]</sup> Source: World Gold Council, Gold Demand Trends Full Year 2023.

<sup>[2]</sup> Source : Bloomberg, september 2024.

Recommended investment period: 5 years.

SRI: 5/7. The synthetic risk indicator shows the level of risk of this product compared with others. It indicates the probability that this product will incur losses in the event of market movements or our inability to pay you. The risk indicator assumes that you hold the product for 5 years. The real risk may be very different if you opt to exit before maturity, and you may get less in return. We have classified this product in risk class 5 out of 7, which is between medium and high risk, and mainly reflects its investment in the rare and precious metals equity markets. In other words, the potential losses associated with the product's future performance are medium to high, and should market conditions deteriorate, it is likely that our ability to pay you will be affected.

Before investing, it is imperative to carefully read the PRIIPS DIC and prospectus of the UCI, and more particularly its section on risks and fees, available on the Rothschild & Co Asset Management website: am.eu.rothschildandco.com.

Advertising communication. The information, comments and analyses contained in this document are provided for information purposes only and should not be considered as investment advice, tax advice, a recommendation or investment advice. The information/opinions/data contained in this document, considered legitimate and correct on the day of publication, in accordance with the economic and financial environment in place on that date, are subject to change at any time. Rothschild & Co Asset Management makes no representation or warranty as to the accuracy or completeness of the information and assessments contained herein, which are for information purposes only and are subject to change without notice. Rothschild & Co Asset Management has not independently verified the information contained in this document and therefore assumes no responsibility for any errors or omissions, nor for the interpretation of the information contained herein.

R-co Thematic Gold Mining is a sub-fund of the French Société d'Investissement à Capital Variable "R-Co", headquartered at 29, avenue de Messine - 75008 Paris, registered under number 844 443 390 RCS PARIS. The information does not presume the suitability of the UCI The information does not presume the suitability of the UCI presented to the profile and experience of each individual investor. Rothschild & Co Asset Management cannot be held responsible for any decision taken on the basis of or inspired by the information contained in this document. In case of doubt, and before making any investment decision, we recommend that you contact your financial or tax advisor. Tax treatment depends on the individual situation of each investor, and may be subject to change. The Organisme de Placement Collectif (OPC) presented above is organized under French law, and regulated by the Autorité des marchés financiers (AMF). Investing in units or shares of any UCI is not risk-free. Investors should also check the jurisdictions in which the fund's units or shares are registered. The full PRIIPS DIC/prospectus is available on our website: www.am.eu.rothschildandco. com. The net asset value (NAV) is available on the Rothschild & Co Asset Management website.

The information contained herein is not intended for distribution to, nor should it be construed as an invitation to, U.S. persons or their agents. The units or shares of the UCI presented in this document have not been and will not be registered in the United States under the U.S. Securities Act of 1933, as amended ("Securities Act 1933") or admitted under any U.S. law. These units or shares may not be offered, sold or transferred in the United States (including its territories and possessions) or benefit, directly or indirectly, a "U.S. Person" (within the meaning of Regulation S of the Securities Act of 1933) and assimilated persons (as referred to in the U.S. "HIRE" law of 18/03/2010 and in the FATCA system).



# About the Asset Management's division of Rothschild & Co

As the specialised asset management division of the Rothschild & Co group, we offer personalised asset management services to a broad client base of institutional investors, financial intermediaries and distributors.

Our development is focused on a range of open-ended funds, marketed under five strong brands: Conviction, Valor, Thematic, 4Change and OPAL, leveraging our long-term expertise in active management with conviction as well as in delegated management. Based in Paris and established in 9 European countries, we manage more than 38 billion euros and employ nearly 170 people.

More information at: www.am.eu.rothschildandco.com

#### France

29, Avenue de Messine 75008 Paris +33 1 40 74 40 74

#### Switzerland

Rothschild & Co Bank AG Rue de la Corraterie 6 1204 Genève +41 22 818 59 00

#### Germany - Austria

Börsenstraße 2 - 4 Frankfurt am Main 60313 +49 69 299 8840

### Belgium – Netherlands – Luxembourg

Rue de la Régence 52 1000 Bruxelles +32 2 627 77 30

#### Italy

Passaggio Centrale 3 20 123 Milano +39 02 7244 31

#### Spain

Paseo de la Castellana 40 bis 28046 Madrid +39 02 7244 31

Visit our internet site



Follow us on LinkedIn

